

News Release - For Immediate Release

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COST Financial Launches New Website - Unlock the Enterprise Value of Premium Finance

New digital platform showcases COST's expertise, strategic guidance, and turnkey model for establishing and operating an insurance-owned premium finance business.

O'Fallon, IL — October 15, 2026 — COST Financial Group (COST) today announced the launch of its newly redesigned website, providing insurance executives with a comprehensive resource for understanding how premium finance can become a **strategic revenue and enterprise-value opportunity** within their organization.

Designed specifically for insurance industry decision-makers, the new website demonstrates how Retail Agencies, MGAs and Wholesale Brokers can move beyond simply arranging premium financing for clients and explore the opportunity to **build and operate their own premium finance business.**

A Different Perspective on Premium Finance

For organizations arranging significant premium-financed business, premium finance can represent more than a client service. Properly structured, it can become a **proprietary revenue engine and recurring profit center.**

The new COST website provides C-suite executives with insight into:

- **The business opportunity** — how premium finance can contribute incremental recurring revenue and EBITDA.
- **COST's expertise** — decades of premium finance, operational, regulatory and compliance experience.
- **The COST model** — a turnkey approach encompassing entity formation guidance, technology, administration, servicing, licensing, compliance, and ongoing operational support.
- **The path to implementation** — how an insurance organization can enter the premium finance business without building an entirely new infrastructure or adding a significant internal staff.
- **The strategic considerations** — capital requirement, governance, risk, economics, and implementation considerations executives should evaluate before pursuing the opportunity.

"Premium finance is often viewed as a transactional service. We believe it deserves to be evaluated as a strategic business asset," said Travis Klingler, EVP Finance & Business Development. **"Our new website gives insurance executives an opportunity to understand the model, evaluate the economics and determine whether creating their own premium finance operation could make strategic sense for their organization."**

Built for the Executive Decision-maker

COST's role is not simply to provide software or administrative services. The company brings the **industry knowledge, operational infrastructure and specialized expertise** required to help an insurance organization evaluate, establish, and operate a premium finance enterprise.

The result is a **turnkey business model designed to move an organization from opportunity assessment to operational launch**, while COST provides the specialized infrastructure and ongoing support behind the business.

Explore the Opportunity

Insurance executives interested in understanding whether premium finance could create a meaningful new source of recurring revenue and enterprise value.

[Visit the new COST website](#)

About COST Financial Group

COST Financial Group, Inc., is a specialized premium finance services company with decades of experience helping insurance organizations establish and operate premium finance businesses. COST provides the operational, technological, regulatory, compliance and servicing infrastructure that enables insurance organizations to pursue premium finance as a strategic business opportunity. www.costfinancial.com